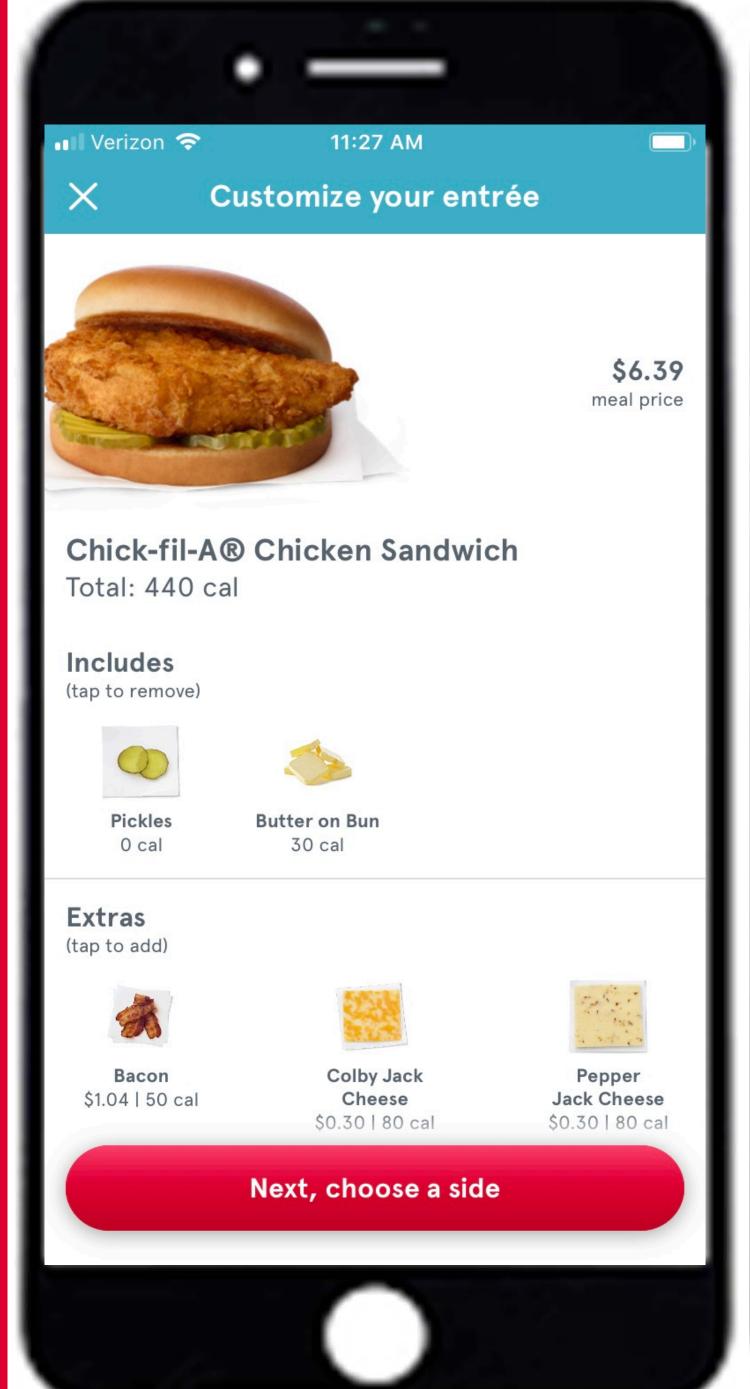
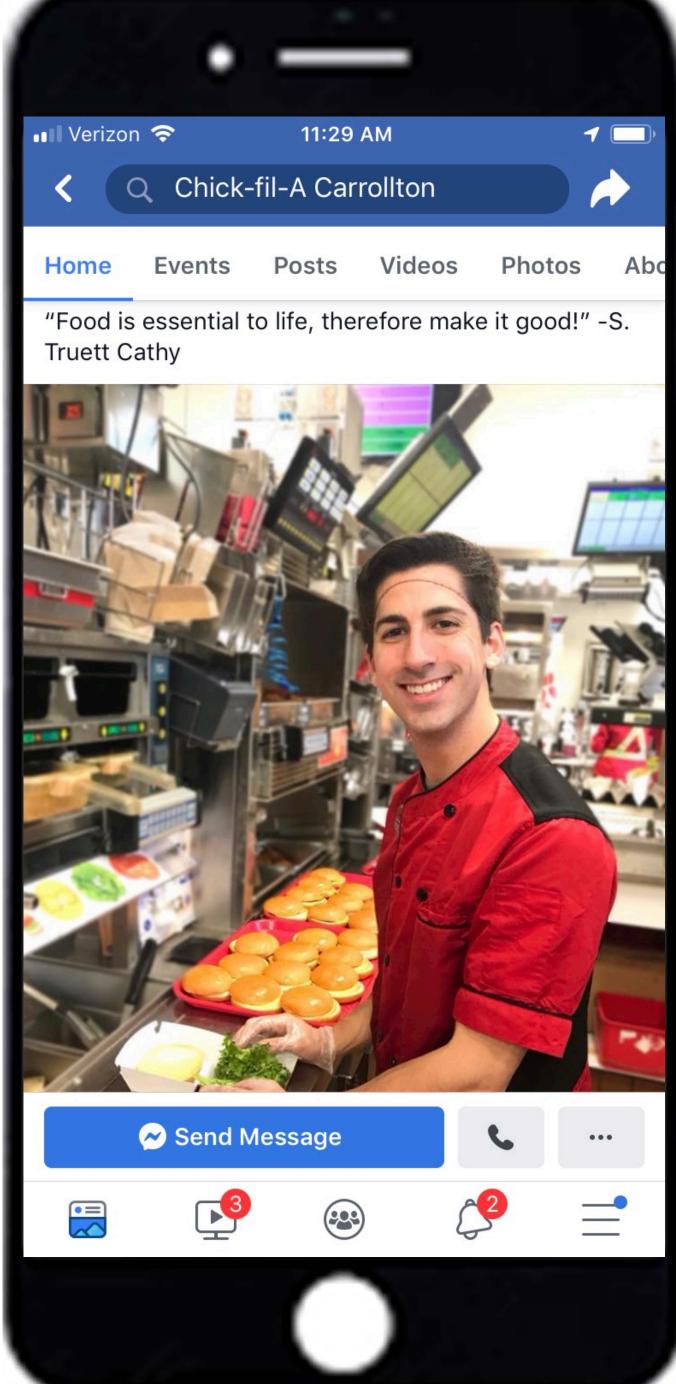


THE FUTURE OF FOOD SAFETY

IS DIGITAL



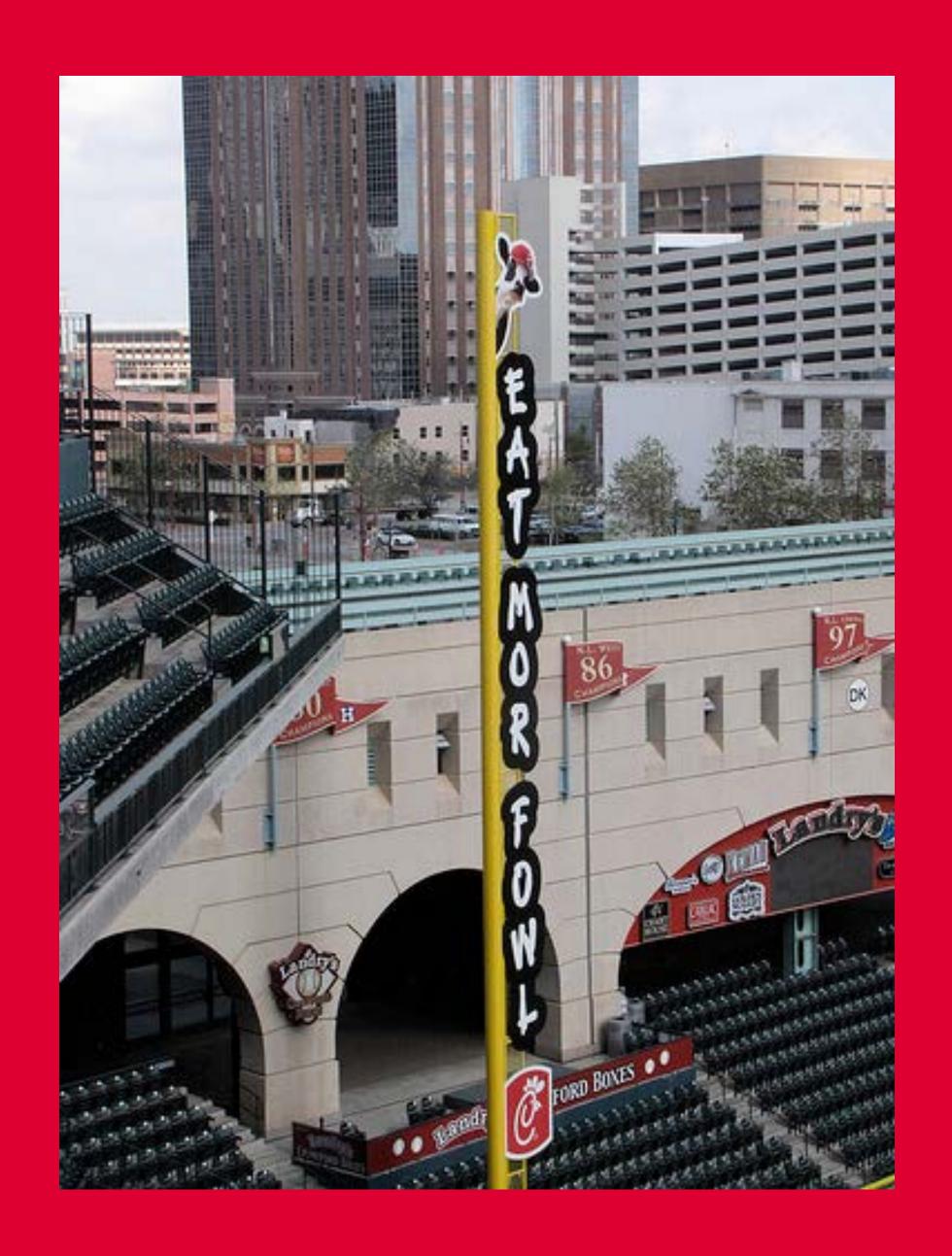




Chick-fil-A and Houston Market

"Local Ownership of a Meaningful Brand"

- 60+ locations
- Highest volume market for sales
- Continues to be an important region
- Loyal customers
- Passionate Owner/Operators and Team members
- We love Houston!





Food Safety must be:

- People led Active Managerial Control
- Risk Based Food Safety 5
- Technology Enabled Embrace and leverage Digital Food Safety

FRANK YIANNAS, FDA (FORMERLY AT WAL-MART & DISNEY)

"We're not just in the chicken business, we're also in the people business."

S. TRUETT CATHY, FOUNDER CHICK-FIL-A



People Led

• •

Restaurant: Operator down to team members. PIC to drive culture

Corporate Level: Influence Executives and build resources

- 5 IT resources designated only for food safety initiatives
- 3 Corporate Communications resoruces designated only for food safety initiatives



RISK = Hazards X

Exposure

RAW CHICKEN

#1 CAUSE ILLNESSES

SALMONELLA
CAMPYLOBACTER
C. PERFRINGENS
BONES/PLASTIC/METAL

> 1.6 M LBS. DAILY

1/2 BILLION ILBS ANNUALLY

FRESH PRODUCE

E. COLI

SALMONELLA

1 CAUSE OUTBREAKS

LISTERIA

CYCLOSPORA/CRYPTOSPORIDIUM

> \$ 2 B ANNUAL SALES

TEAM MEMBERS

HE

HEP-A

NOROVIRUS

HIGH VOLUMES

MANUAL PREP

> 60% ILLNESSES



Food Safety 5 - Risk Based Approach to Hazard Reduction



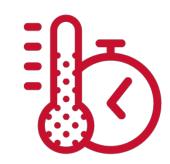
Health & Hygiene



Cleaning & Sanitation



Pests



Time & Temperature



Cross-Contamination



TECHNOLOGY ENABLED

Food Safety Digital – Better Active Managerial Control (AMC) of Chick-fil-A's Food Safety Management Systems @ the Leader's Fingertips



Leverage Chick-fil-A's digital ecosystem to engage restaurants everyday



Enable IoT to measure key process indicators (KPIs)



Harness data & Al to inform and improve decision making



Harnessing data to improve decision making

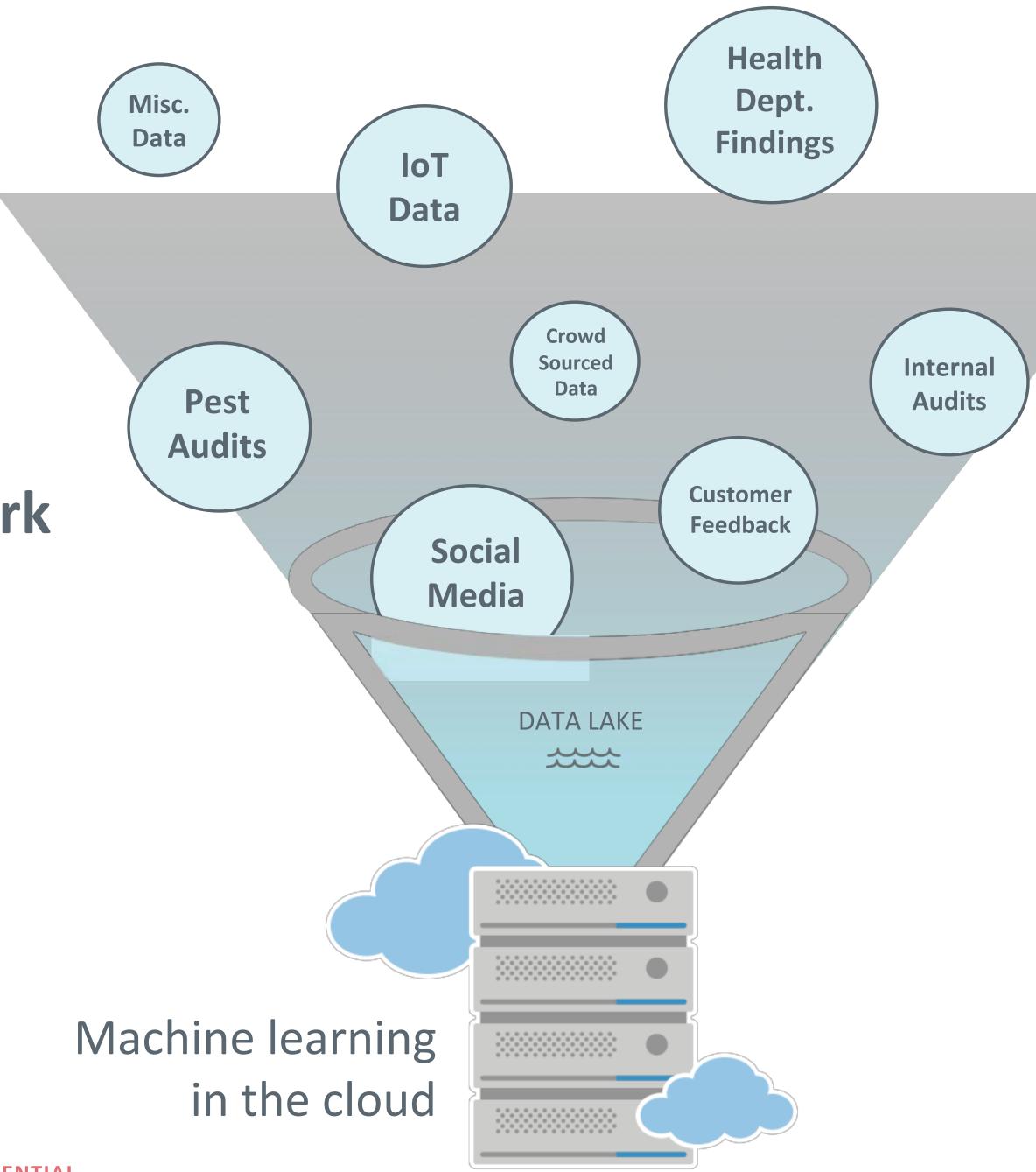
GOAL: Reduce needed human input, increase automated decision making

Food Safety Intelligence Maturity Framework

- descriptive... what happened?
- diagnostic...why did it happen?
- predictive... what will happen?
- prescriptive... what should happen?
- cognitive... self learning prescriptive models

From hindsight to insight to foresight





Food Safety EcoSystem: Generating restaurant specific food safety insights

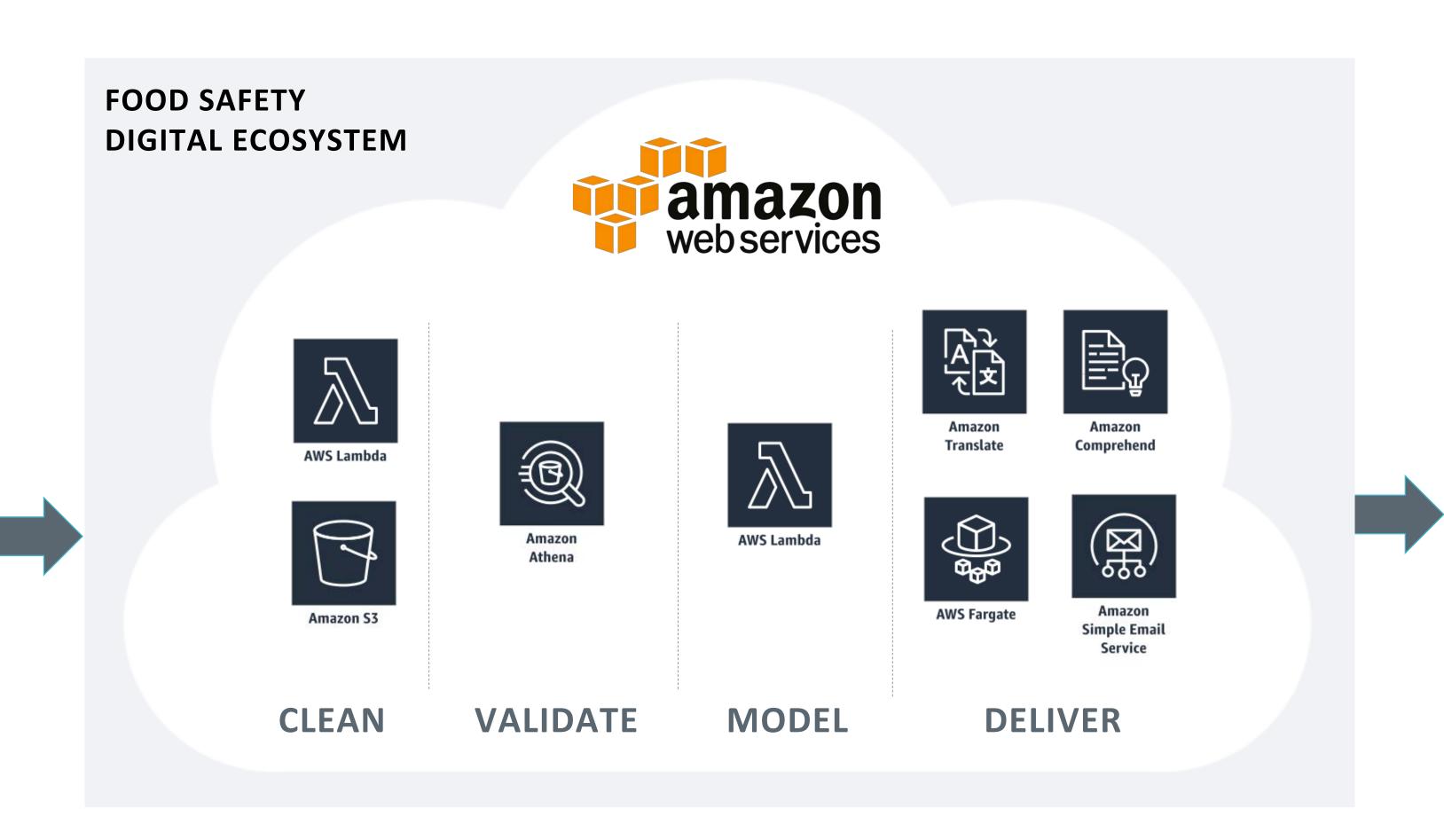
INPUTS

HEALTH DEPARTMENT DATA

INTERNAL EVALUATION DATA

SOCIAL MEDIA DATA

IOT – CONNECTED
DEVICES
DATA



OUTPUTS

FOOD SAFETY REPORT

TARGETED PLAN –
SPECIFIC
RESTAURANTS

CORPORATE DASHBOARDS

DATA FOR OTHER FOOD SAFETY SYSTEMS

Food Safety Report

Food Safety Performance Levels

• Elite: 1

• Good: 2, 3, 4

• Fair: 5, 6, 7

• Unsatisfactory: 8, 9

• Substandard: 10

Report Content

- Overall food safety performance
- Top improvement areas
- Summary of historical findings by FS5

2019 Enhancements:

- Spanish Version Q1
- Detailed Findings Q2
- Mobile Compatibility Q3

AWARENESS OF THEIR OPPORTUNITIES

ACTIONS NEEDED TO RESOLVE

ACCOUNTABILITY - 46% IMPROVED SCORE



Social Media

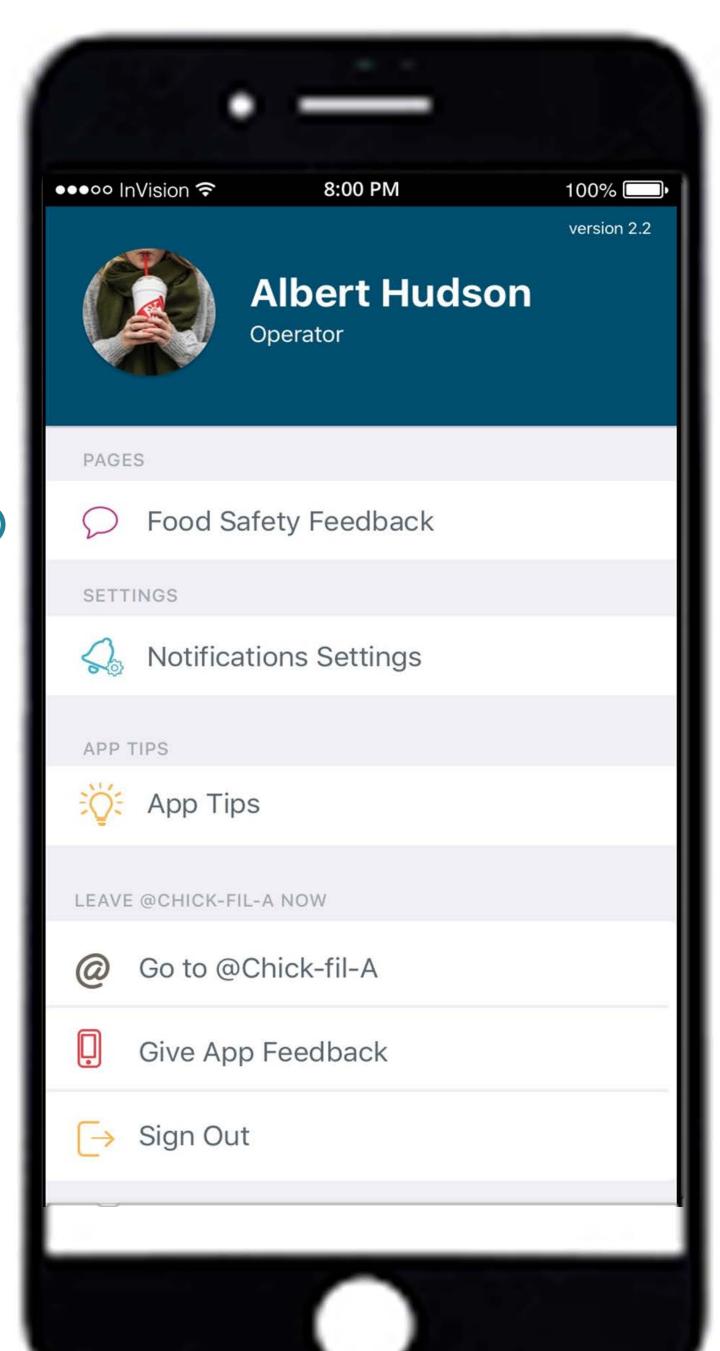


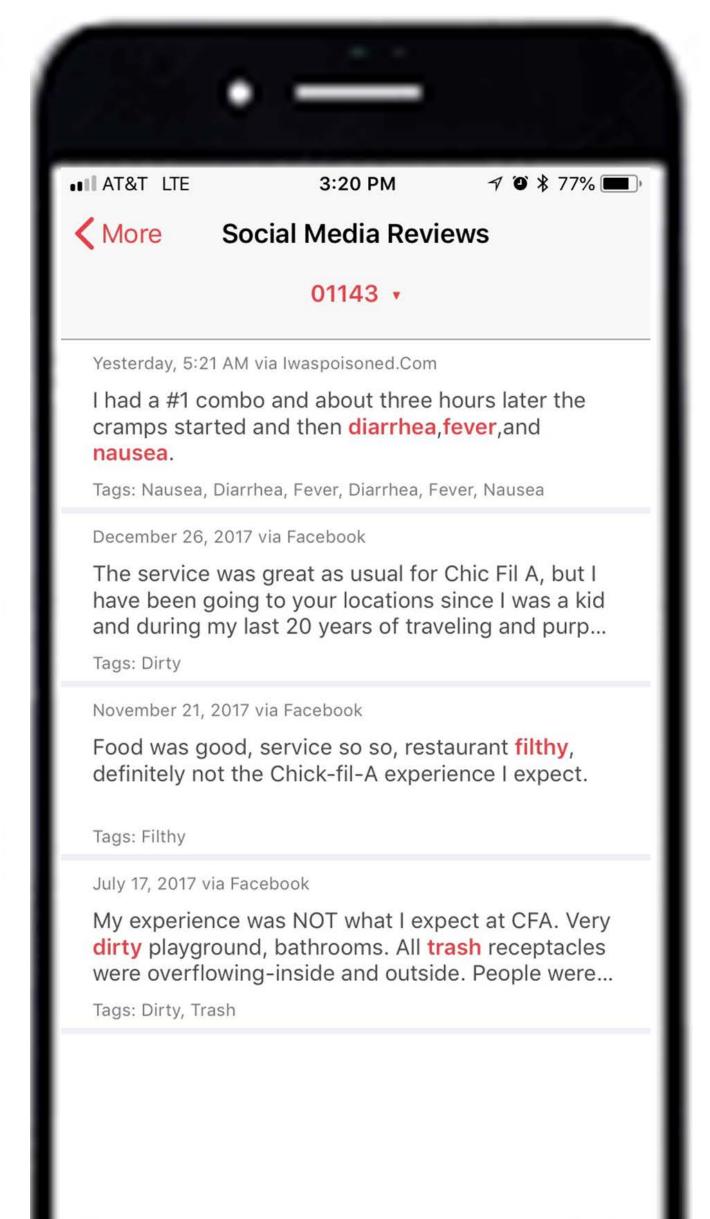


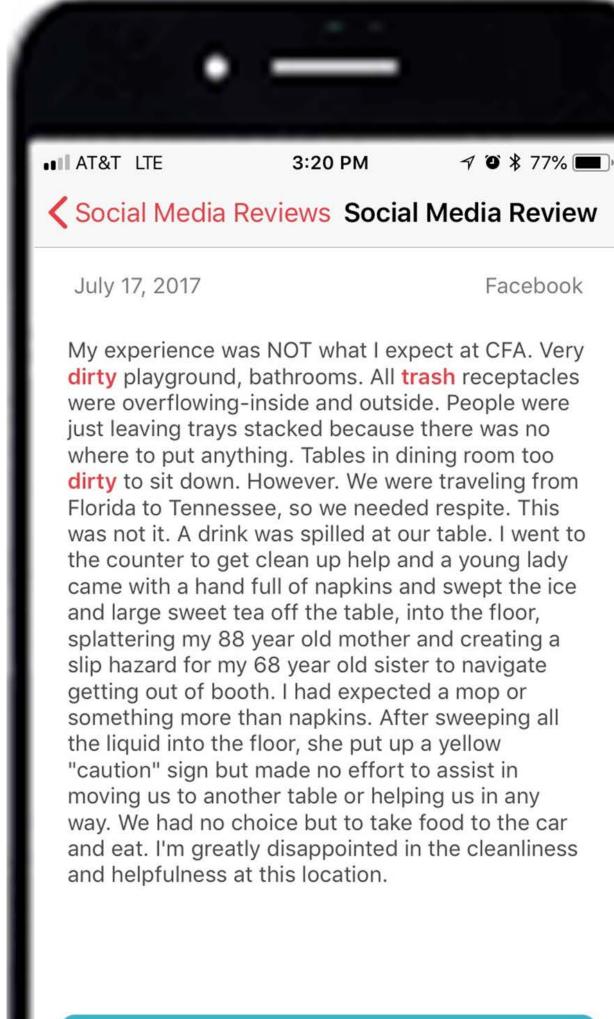








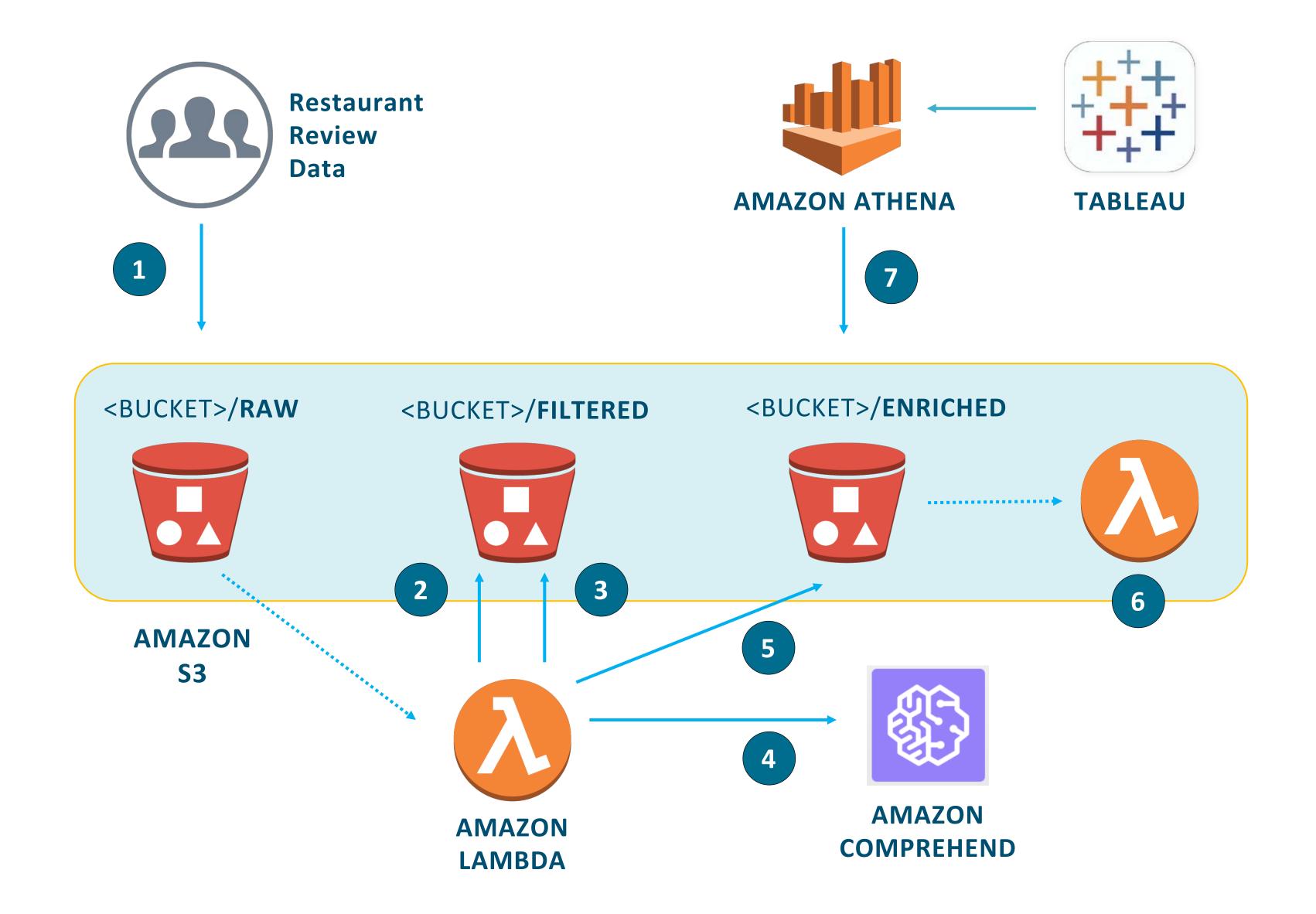




Open in Facebook



Social Media Text Mining Process (built on AWS)



DATA FLOW

- 1. Ingest review data
- 2. Apply buzzword filter
- 3. Extract key text
- 4. Check sentiment
- 5. Determine legitimacy
- 6. Trigger business events
- 7. Update dashboards

Analyzing Sentiment Using Natural Language Processing (NLP)

KEYWORD EXAMPLES

ILLNESS FOOD POISONING VOMIT **VOMITING** SNEEZE THROW UP UNSANITARY BARF UNCLEAN NAUSEA **GET SICK UPSET STOMACH** FEEL SICK FELT SICK STOMACH ACHE DIARRHEA FEEL SO SICK **PESTS** FELT SO SICK **BUGS** SO SICK **INSECT** MAKES ME SICK **INFESTATION** MADE ME SICK **ROACH** MADE HER SICK COCKROACH MADE HIM SICK RAT MADE US SICK RATS **WE GOT SICK** MOUSE I WAS SO SICK MICE I WAS SICK **RODENT** WE WERE SO SICK **RODENTS ENDED UP SICK** FLY TERRIBLY SICK SUPER SICK

UNDERCOOKED

FOUL TASTE

DIRTY

FILTHY

E. COLI

SALMONELLA

NOROVIRUS

MOLD DIDN'T WASH HANDS NOT WEARING HAIR NET MILDEW NOT WEARING GLOVES **FUNGUS FOREIGN OBJECT FINGERNAIL FEVER** GROSS **GROSSNESS** THREW UP NO HAIR NET SERVED FOOD WITH HAIR FOUND HAIR FILLED WITH HAIR FILLED WITH HUMAN HAIR HAIR WRAPPED AROUND PIECE OF HAIR HAIR WE FOUND HAIR FOUND HAIR IN HAIR ON HAIR UNDER HAIR FRIED SNOT **GETTING SICK** MAJORLY SICK HAVE GOTTEN SICK WASN'T FULLY COOKED **WAS SICK VERY SICK** UNDER COOKED

COMPLETELY SICK

GOT SICK

REVIEW EXAMPLES

I ate there last night and **FELT SICK** to my stomach. Not cool!

WORDS FOUND: "FELT SICK"
SENTIMENT: MOSTLY NEGATIVE

Great food but the restaurant was **FILTHY**, definitely not the norm!

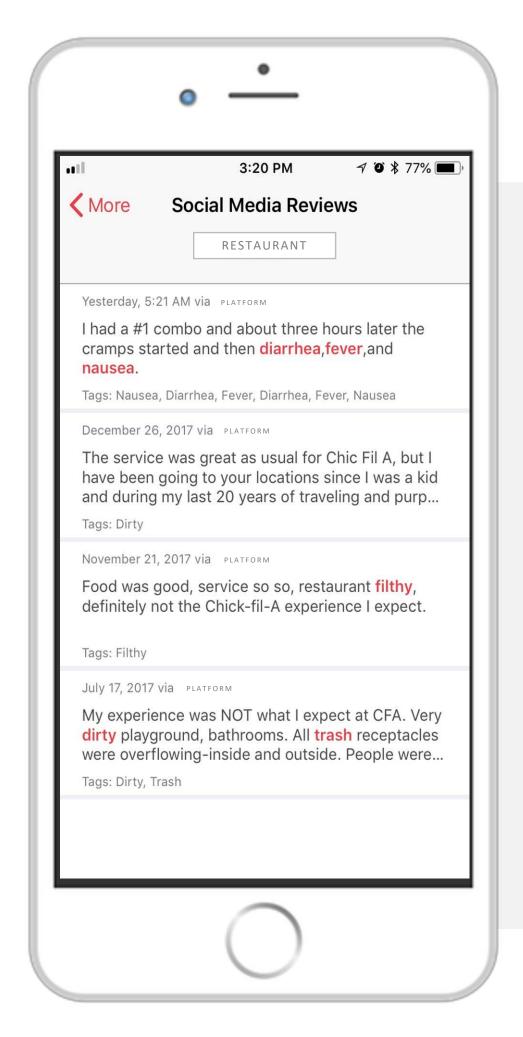
WORDS FOUND: "FILTHY"
SENTIMENT: MOSTLY MIXED

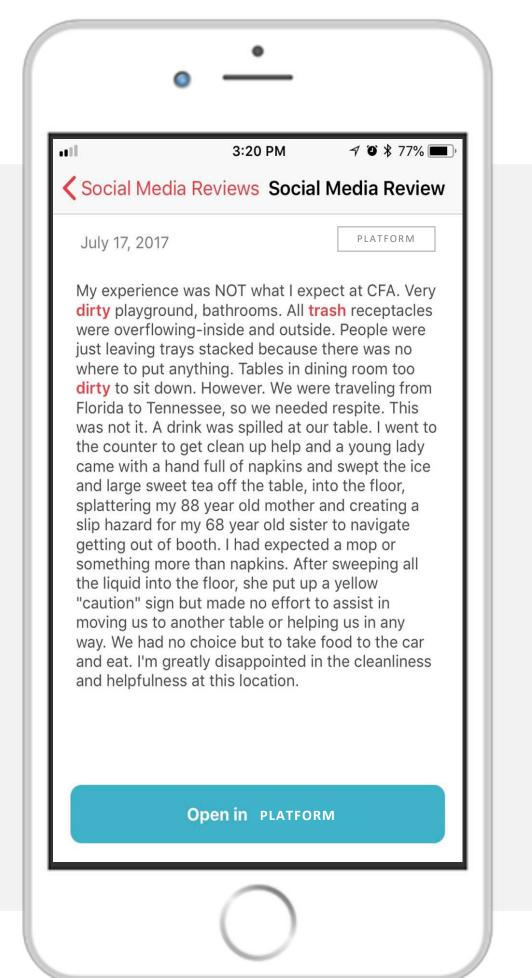
I love this place! They make a **SICK** sandwich!

WORDS FOUND: "SICK"
SENTIMENT: MOSTLY POSTIVE

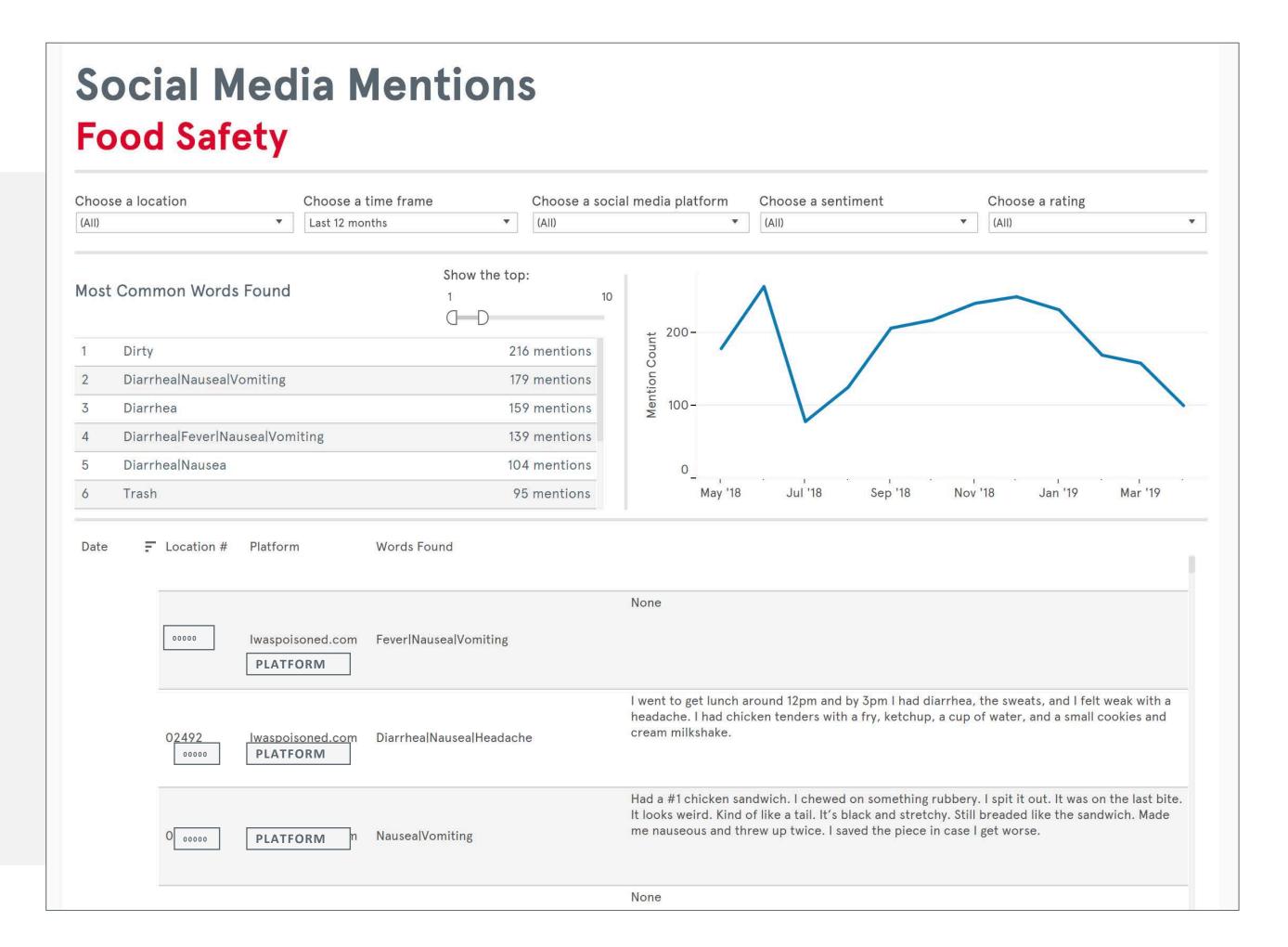
Reviewing The Data

OPERATOR VIEW





CORPORATE VIEW



Leveraging IoT to measure food safety KPIs

EXCLUDING SICK TEAM MEMBERS

HAND WASHING

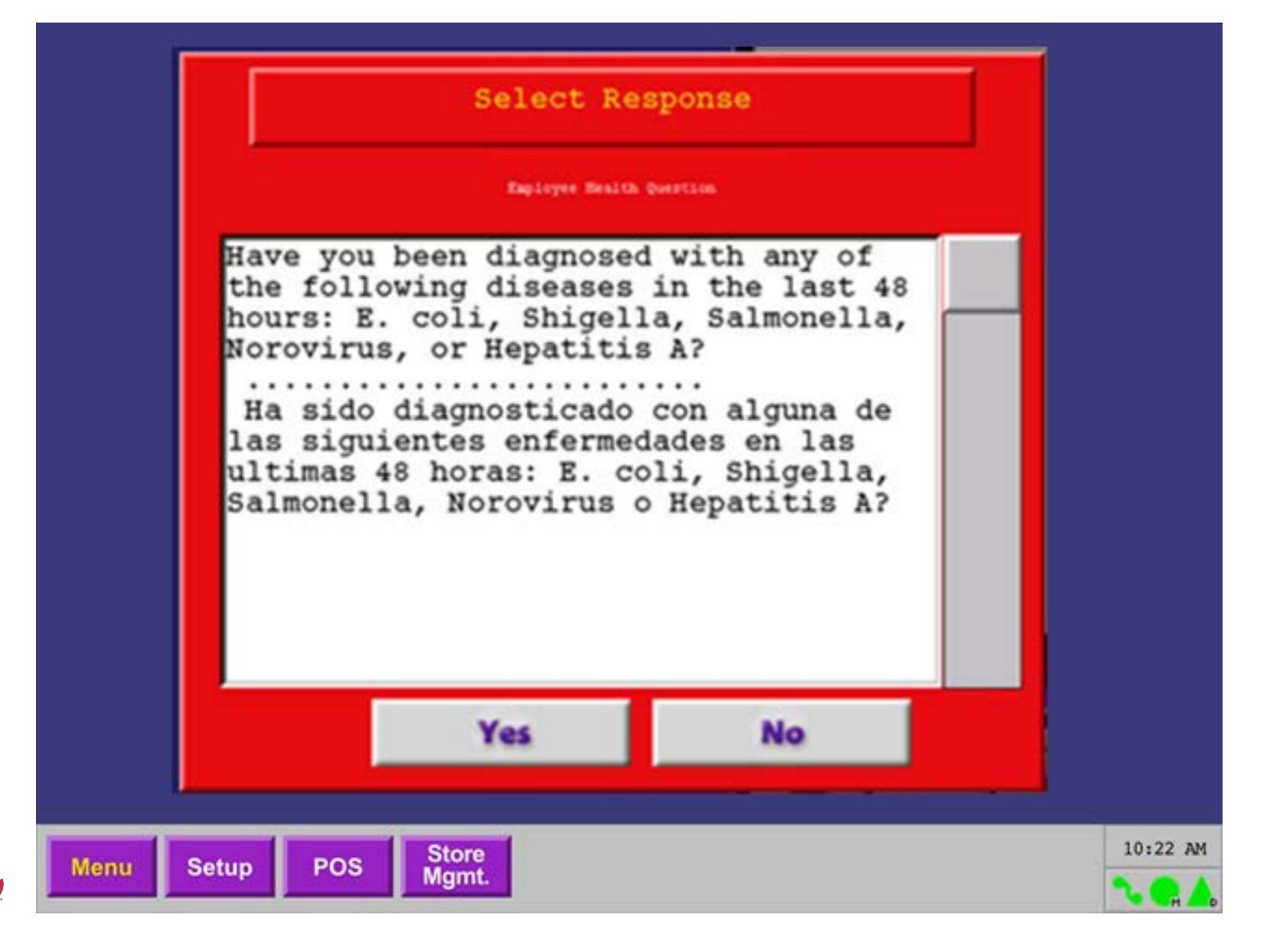
TIME & TEMPERATURE

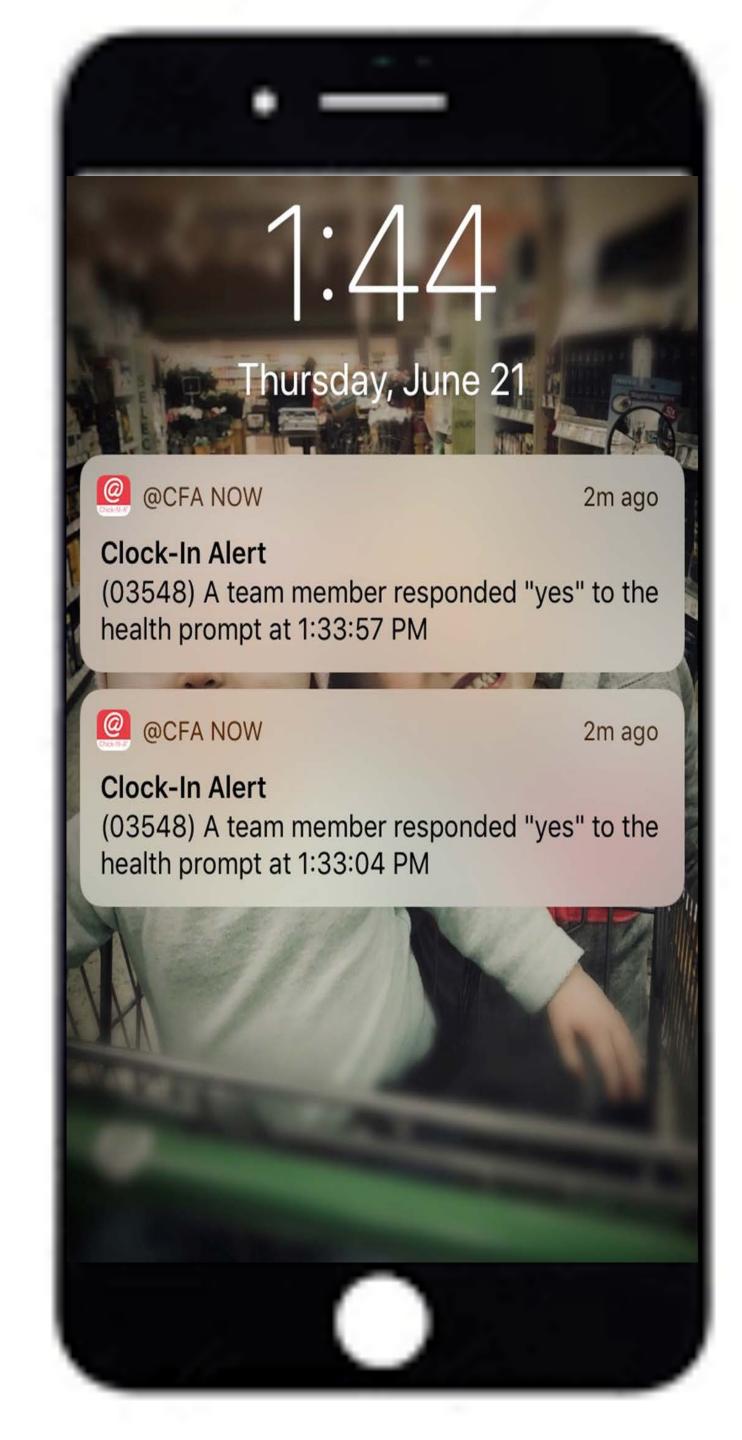






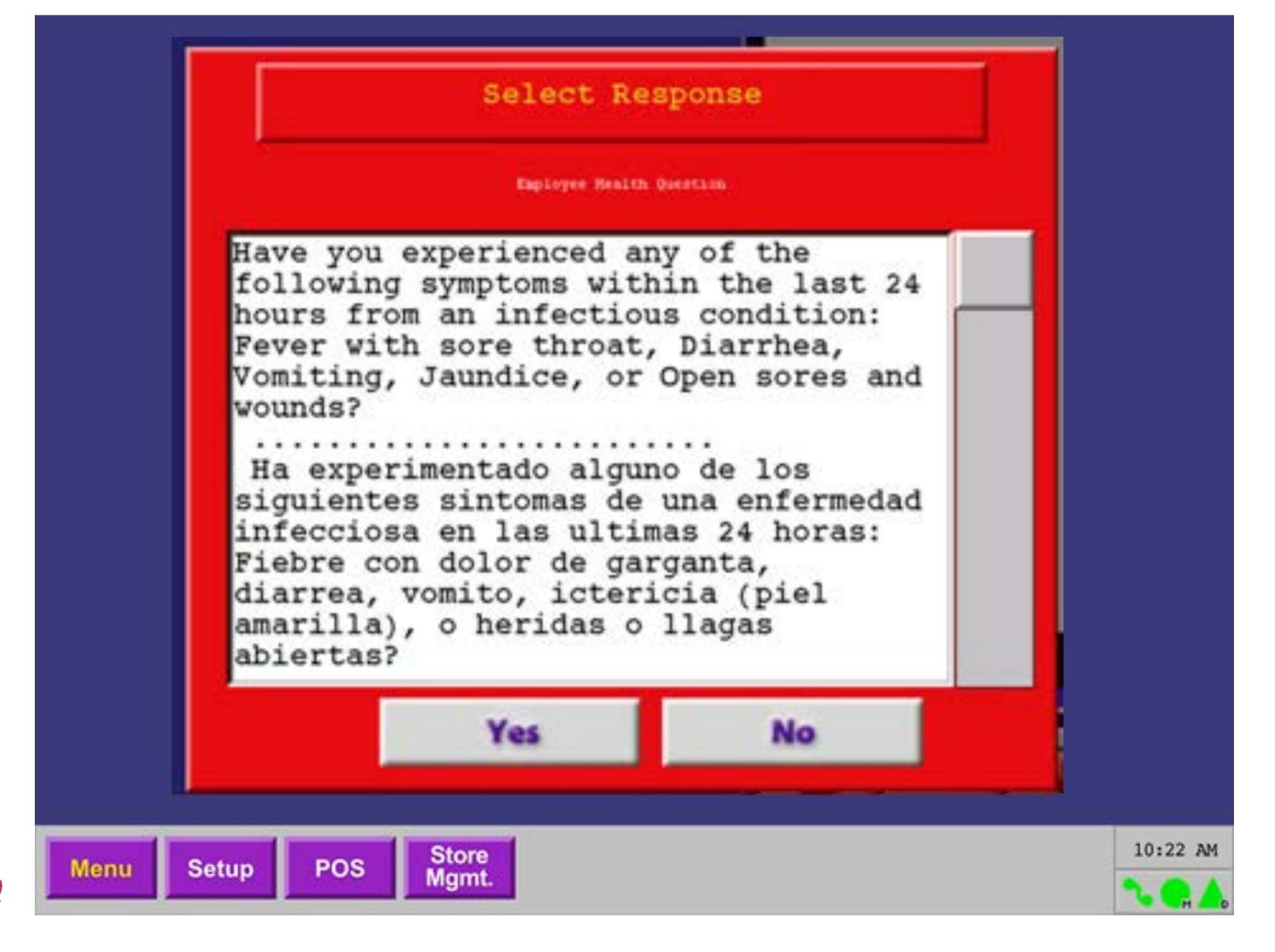
Team Member Health Prompt







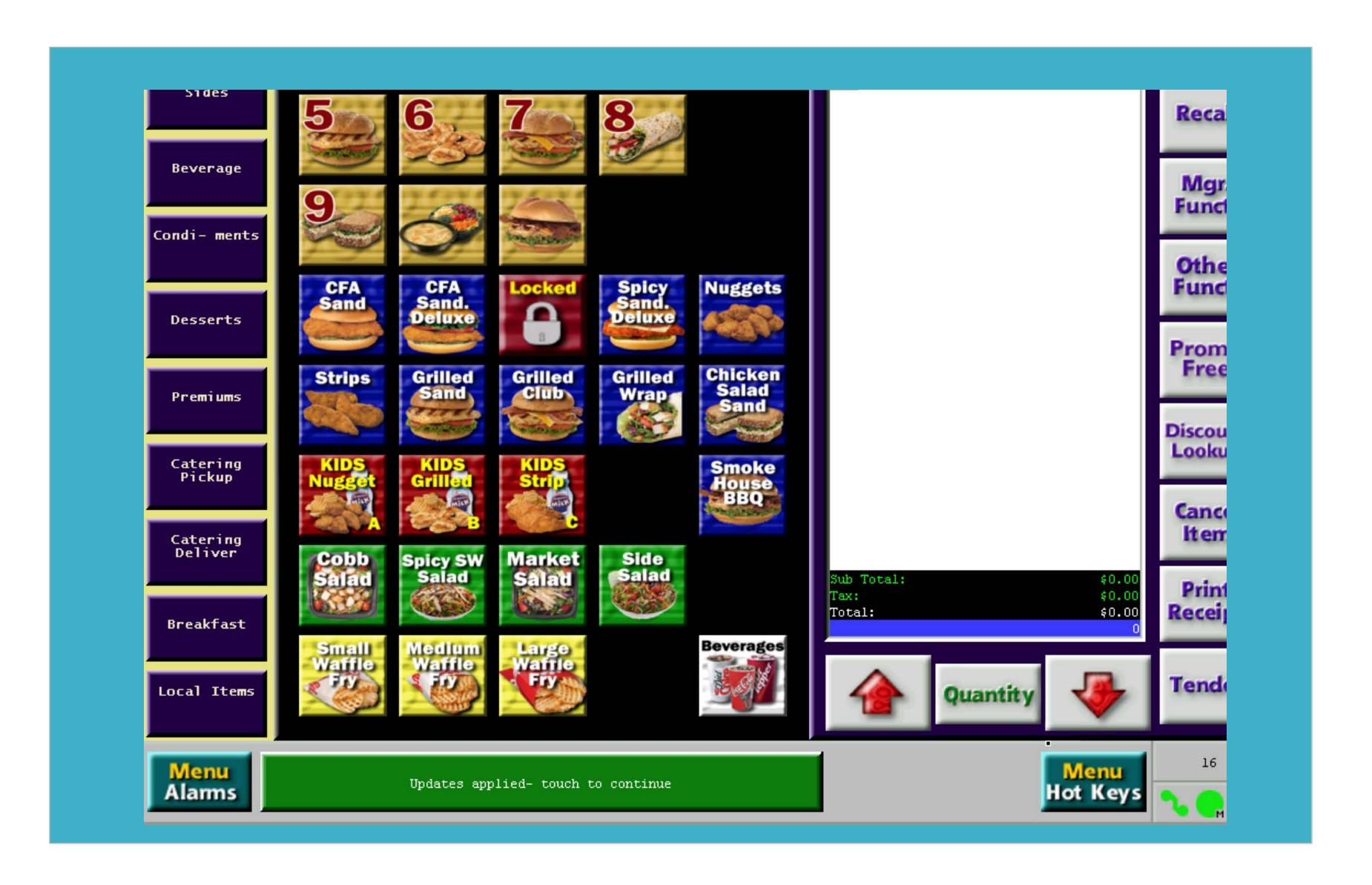
Team Member Health Prompt







POS LOCK OUT FOR RECALLS





ioT Hand Washing Monitoring





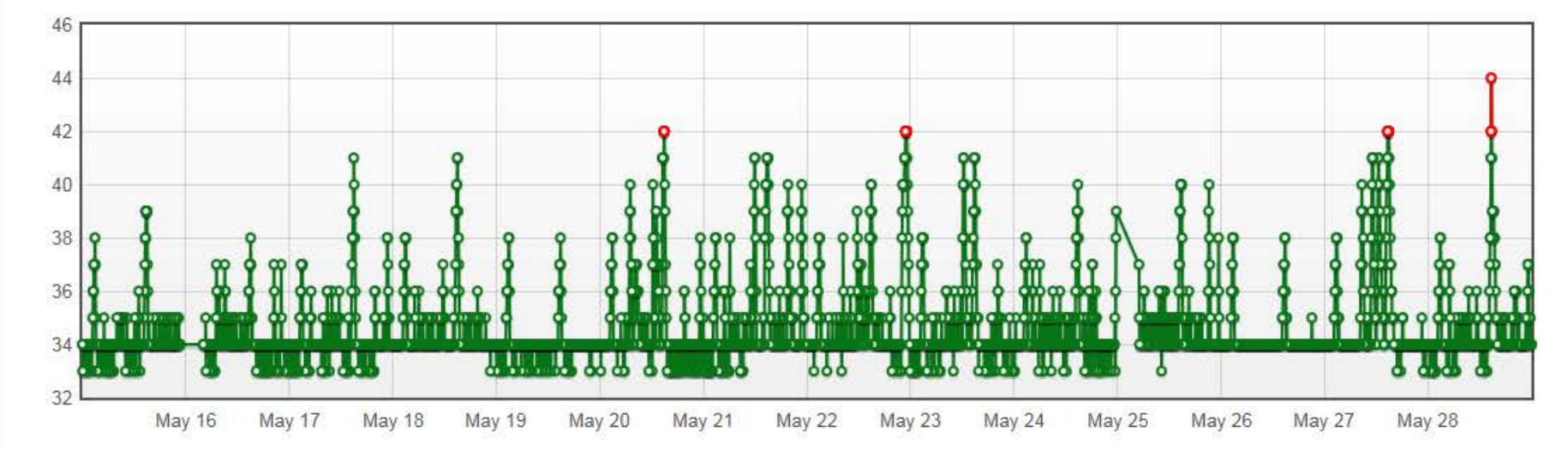


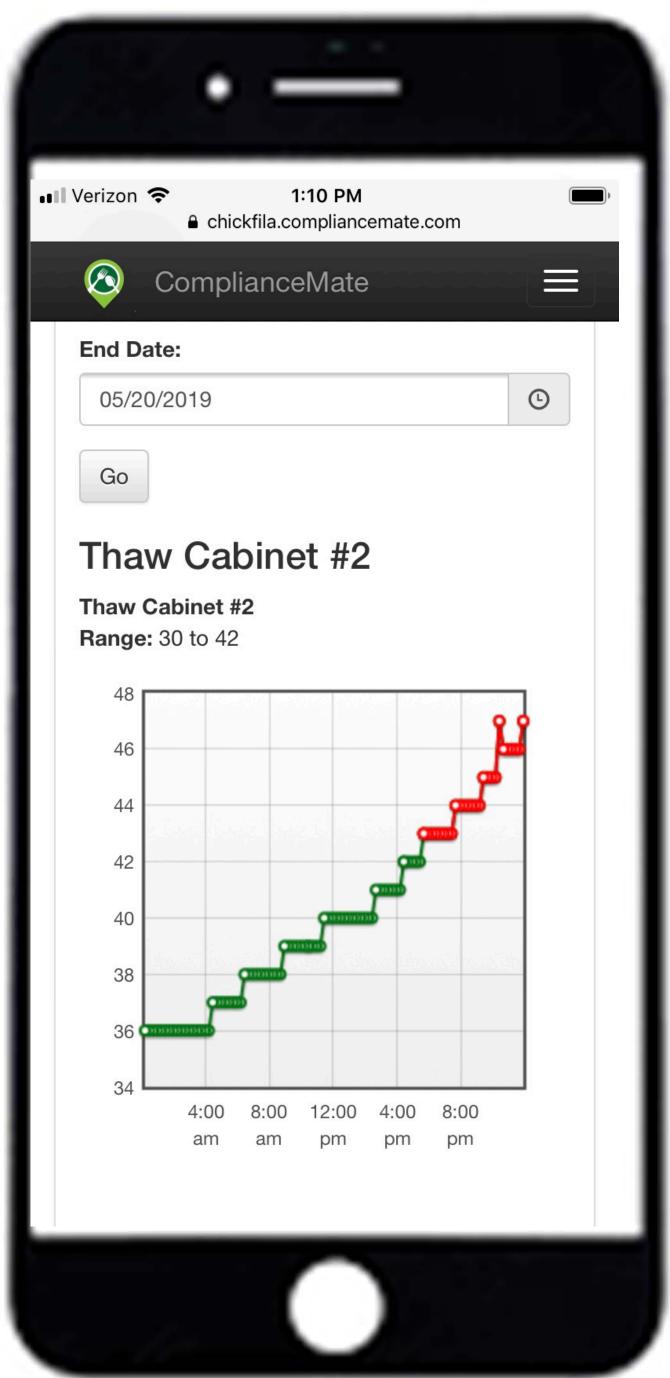
ioT Temperature Monitoring

Walk In Cooler

Graphs can only display 14 days of data at a time. Start Date has been changed to 05-15-2019

Walk in Cooler Range: 30 to 41



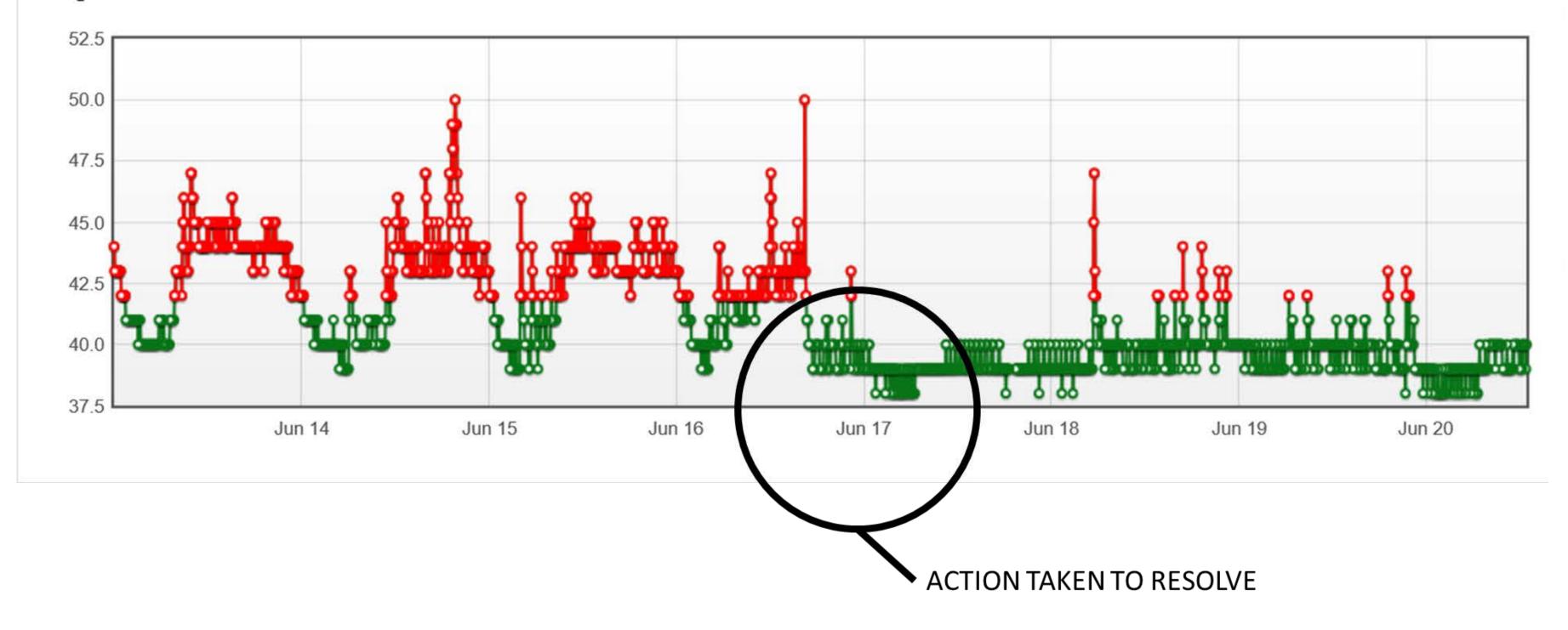




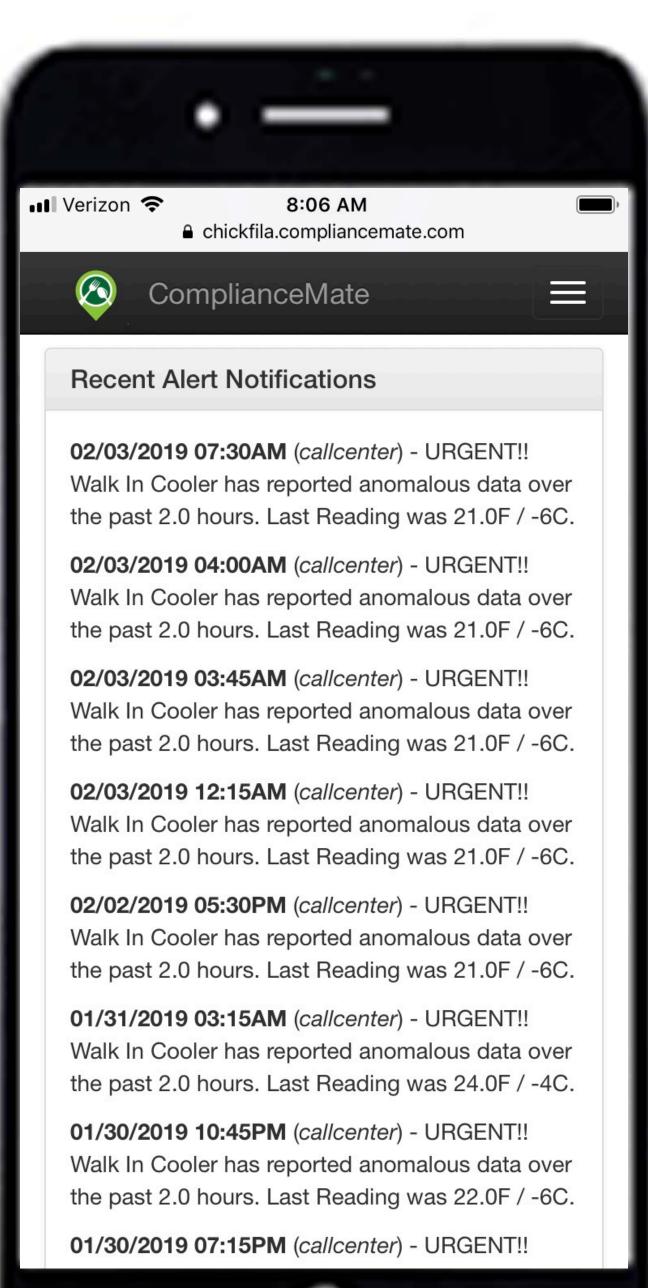
ioT Temperature Monitoring

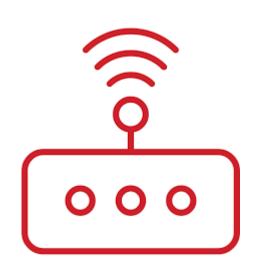
Walk In Cooler

Walk In Cooler Range: 33 to 41









RIOT CONNECTED KITCHENS

TEMPS

HAND WASH

POS

OIL, WARE WASH CHEMICALS

